K-State Research and Extension recognizes the uncertainty that farmers and ranchers are experiencing due to fluctuating cattle and input prices. More than ever, risk management of the operation is critical to long-term sustainability.

This hands-on evening workshop will teach principles of determining cost of production for a cow/calf operation, strategies for cattle marketing, and insurance products for price risk management. Participants will work with a case farm to apply these topics to a real-world cattle operation. The goal is for participants to acquire risk management skills they can apply directly to their own operations.

**Location:**
Cottonwood Extension Offices
601 Main, Hays, KS
3007 10th Street, Great Bend, KS

**Schedule:**
5:30pm - Dinner
6:00pm - Cow/Calf Enterprise Budgeting
7:00pm - Cattle Marketing
7:45pm - Insurance Options
8:30pm - Session Ends

**Registration Information:**
Registration fee: $15 payable that night
Registration link: [https://kstate.qualtrics.com/jfe/form/SV_3E6VDnWdzHkE9p4](https://kstate.qualtrics.com/jfe/form/SV_3E6VDnWdzHkE9p4)
Questions Contact: Stacy 785-628-9430 or Alicia 620-793-1910

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Kansas State University is committed to making its services, activities and programs accessible to all participants. If you have special requirements due to a physical, vision, or hearing disability, contact Stacy Campbell 785-628-9430 scampbel@ksu.edu

Kansas State University Agricultural Experiment Station and Cooperative Extension Service
K-State Research and Extension is an equal opportunity provider and employer.